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MEMORANDUM FOR: General Counsel

Deputy Director for Administration

Director of Logistics Director of Security

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FROM:

Foreign Ownership, Control, or Influence Working Group

SUBJECT:

Foreign Ownership, Control, or Influence Policy

- 1. A revised draft policy statement is attached for Central Intelligence Agency (CIA) handling of requests to conduct business with contractors possibly subject to foreign ownership, control, or influence (FOCI). This draft statement draws upon experience and recent fact gathering throughout the industrial community. It accommodates CIA peculiar requirements and allows judgment to prevail rather than binding the Agency to rigid rules. Elements of the policy statement are as follows:
 - a. DD Form 441s (Certificate Pertaining to Foreign Interests) and Agency addenda which require contractor certification regarding FOCI will be required from all contractors doing business with CIA regardless of whether items being procured or association with the contractor is classified or not. Purchase orders or contracts with a total value less than \$100,000 are exempt.
 - b. Information collected from contractors (DD Form 441s) will be filed into an automated system (CONIF, STEPS, SECOND) for easy retrieval by personnel included in the procurement process.
 - c. An Agency FOCI Review Panel, consisting of representatives from the Office of General Counsel, the Office of Logistics, and the Office of Security, advisory to the Director of Logistics, will review FOCI information and make recommendations to the Director of Logistics as to whether contracts may be placed with a new contractor and also as to whether contracts should be continued with an existing contractor.

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SUBJECT: Foreign Ownership, Control, or Influence Policy

- d. The policy will apply to all contractors, whether they will be required to handle classified information or not.
- e. Contracting officers will be responsible for evaluating classification or sensitivity versus possible FOCI on contracts with a value less than \$100,000. They may refer any case for review, regardless of value, in accordance with this policy.
- 2. Implementation of the proposed policy will require the following actions:
 - a. The Security Staff, Office of Logistics, will issue a letter to all current CIA contractors holding contracts with a total value of at least \$100,000 on which work will not be completed prior to 1 October 1983. His letter will require submittal of a current DD Form 441s.
 - b. The CONIF, STEPS, and SECOND systems will be enhanced to facilitate storage of FOCI elements, as well as decisions on whether firms are approved for contracting or disqualified from further CIA contracts.
 - c. Contracting officers will be required to obtain current DD Form 441s's on any new contractor.
 - d. The Agency FOCI Review Panel will establish administrative procedures for conducting its business.
- 3. The Headquarters Notice (HN) has been written in such a way to allow it to be unclassified and facilitate release to contractors.
- 4. Implementing procedures for the FOCI HN are attached and can either be published in the Acquisiton Handbook available to all contracting officers, or as a procurement note, whichever is deemed appropriate.

5. Coverage of the attached HN is broad enough to supersede and cancel entitled "Acquisition of Foreign Automatic Data Processing Resources," dated 22 October 1982.

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Attachments:

- A. Draft HN
- B. Implementing Procedures

SUBJECT: Foreign Ownership, Control, or Influen	ce Policy
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/s/ Daniel C. King	1 7 JUN 1983
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